



# A look back at 2022

Annual Report &  
Accounts

# MADE WITH HOPE

Empowering through education in rural Tanzania



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# A MESSAGE FROM THE CHAIR AND FOUNDER

This year has just been incredible! After 9 years of running Made with Hope I really feel like this has been our best year yet.

We fundraised our biggest amount in one year at £142k thanks to our very generous donors and dedicated Trustees and volunteers. Honestly, the fact that our small volunteer led charity can raise that amount of money is something I wouldn't have believed as I sat in my bedroom at 23 years old, struggling to raise the first £1,000 because I was rubbish at asking people for money.

The impact we've made on the ground is obviously the thing we most care about most. Our incredible partner on the ground is just exemplary. Their knowledge and dedication to delivering the projects to such a high standard astounds me every time. We have such a great relationship with them and I can't wait to improve the lives of thousands more children in Tanzania with them.

I wanted to say a special thank you to Alexander, our Chair, who has visited our projects each year the last couple years because I have been unable to due to being pregnant and having a baby. We are a great team!

In 2022 Made With Hope has really gone from stride to stride. Having solidified our strategy and operations post COVID in 2021, our focus for 2022 onwards is to ensure that we now deliver 100% of our programmes at all 11 of our partner schools, before we expand any further.

This year we managed to fundraise our highest ever amount, in an incredibly effective manner, by focusing our efforts on a small number of very supportive trusts and donors, to whom we are eternally grateful.

On top of this, we also managed to deliver a record number of projects at the same time. When you have to take into account the time it takes to scope out a project, work with the community, deploy the funds, build the infrastructure and handover the project; to complete 6 large projects in one year is truly a testament to the hard work from everyone involved.

A special thank you from me really goes to our partner on the ground Ndoto In Action, without whom, none of this would have been possible. Their hard-work, quality and speed is extremely admirable and they are delight to work with every day. They truly are the reason why we are able to help thousands of children in Tanzania every year and I am extremely proud of them and appreciate of everything they do.

All that is left to say is a huge thank you to everyone who supported us in 2022, it means the world to us and more than you could ever know to the 6,000 children we support.



**Eleanor Teeling**  
Founding Director  
(voluntary role)



**Alexander Margolin**  
Chair (voluntary role)



**Made With Hope believes every child, especially girls, living in rural Tanzania should have access to a quality education to break the cycle of living in poverty.**

We empower these children through constructing or renovating schools, teacher training and resources, constructing toilets and providing access to clean water, hygiene and sanitation.

## WHAT WE DO

- **Provide sustainable educational facilities** in rural Tanzania including primary and secondary schools
- Use educational facilities as a base to **offer health and wellbeing projects** to support children in their ability to attend school consistently throughout the academic year
- Empower & partner with small local Tanzanian NGOs and communities that understand their needs and **create solutions together**
- Maintain a high level of **transparency** and uphold our strong values to develop and promote an ethical way of running a charity

**100%**  
**DONATION**  
**PROMISE**

We are completely run by volunteers so **all of your money** goes to the projects in Tanzania.

# MEET THE TEAM

## Our Trustees



**Eleanor Teeling**  
Founding Director,  
Volunteer Fundraiser  
& Operations



**Alexander Margolin**  
Chair & Trustee



**Peter Collinson**  
Safeguarding Expert  
& Trustee



**Barbara Riley**  
Trustee

## Our team in Tanzania



**Hussein Salim**  
Director of our  
partner organisation  
(only paid employee)



**Denish Otieno**  
Trustee of our partner  
organisation, Education  
& NGO Expert



**Denish Tindwa**  
Trustee of our partner  
organisation, trained  
Teacher & Business  
Expert



**Lillian**  
Volunteer Community  
Development Worker

## A few of our amazing volunteers



**Eve Stanislawski & Jess Pace**  
Long time volunteers - Project Development  
& Communications



**Kim Jones**  
Long time volunteer -  
Design



**Najma Abdi & Maia Nasser**  
Communications volunteers





6

average  
years of  
school

42%

of children are  
malnourished  
(UNICEF)

63

years old is  
the average life  
expectancy

# WHY WE WORK IN RURAL VILLAGES IN ARUSHA TANZANIA

Tanzania



160<sup>th</sup>

poorest country in  
world (UN)

67.9%

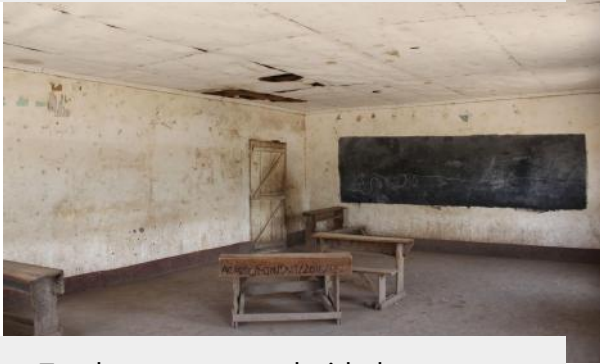
of the population live in  
poverty with the vast  
majority living in rural  
regions (World Bank)

6%

increase in the number  
of women  
and men completing  
secondary school in  
2016 (World Bank)



Each school only receives £15 a month for maintenance



Teachers are stressed with the poor learning environment



No or limited access to clean water



Toilets are incredibly unsanitary, dangerous and not suitable for use



# ABOUT THE SCHOOL COMMUNITIES WE PARTNER WITH



Children have to walk long distances to school



Hygiene facilities and practices are poor

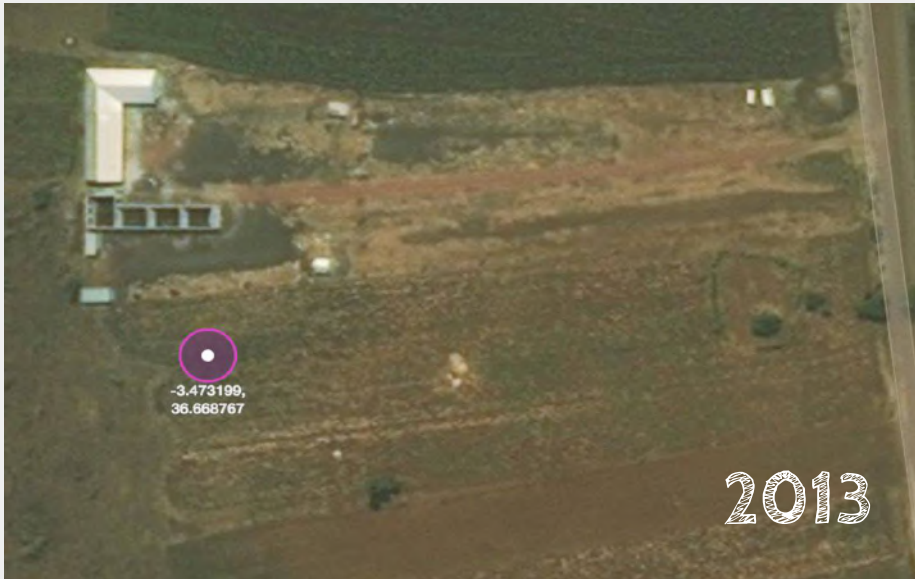
BUT...  
THE SCHOOL COMMUNITY IS ENGAGED, AND WE WORK IN COLLABORATION TO IMPROVE THEIR SCHOOL SO THAT THEIR CHILDREN ARE EMPOWERED TO LEARN!



School classrooms are very overcrowded - up to 100 students to 1 teacher



There is limited or no support for girls who are menstruating



TRANSPARENCY IS SO  
IMPORTANT TO US

Here is an example of just one of the schools we've transformed with the help of our amazing supporters.

You can google the GPS Coordinates -3.473086,36.669025 to see for yourself.



# WHY DO YOU WORK IN TANZANIA?

Established in 2013, Made With Hope is a small volunteer-led charity which exists to provide quality education to enable children to break the cycle of poverty.

With a desire to make the world a little bit fairer, our founder, at age 23 years old, visited Tanzania in 2013 to find a way to empower children living in very remote, isolated villages where life expectancy was low, income was less than \$2 a day, there was no public transport and poverty affected the vast majority. Investing in quality education was something that could make an impact to these children.

Our organisation was born in our founder's spare bedroom and run by passionate volunteers which means that every person involved is a part of our mission because they really care about it.





# WHY WE SUPPORT CHILDREN'S EDUCATION IN TANZANIA

- Girls are often stigmatised during menstruation and do not attend school
- 5 students have to share 1 textbook
- Disease from lack of sanitation is a huge factor in why children miss school
- If a child doesn't pass their exams at the end of Primary School first time, they will be not be able to attend Secondary School
- Education is proven to enable children to break the cycle of poverty
- Tanzania's Free Education For All policy in 2003 has made schools severely overcrowded. We have visited class sizes of 144 in one standard classroom
- There is not enough funding in central government to build enough classrooms, toilets or desks for the students
- Education quality is often very low because one teacher cannot teach so many students



# ALWAYS WORKING IN PARTNERSHIP

We work alongside Tanzanian organisations, the Tanzanian government, Tanzanian schools and rural communities to identify schools in the greatest need of our support.

We have visited 20+ schools with Tanzanian Government Education Officers and have formed partnerships with 13 communities/schools to work with.



Although we focus on empowering children through education, we seek to work alongside communities and empower them too, by engaging them throughout our projects.

With any project, community members are engaged through several community workshops so we can explore the best solutions for their children, together. **We discuss and agree on a partnership** that will have the biggest impact. From our experience, working alongside the community encourages ownership of a project to ensure its sustainability.

**We work alongside communities for several years to ensure projects are sustainable before we consider leaving that community.**

OUR VALUE:  
COLLABORATION



# OUR WORK WITH THE COMMUNITY IN 2022

## Community participatory approach

To make sure the we bring the impactful projects, we worked with the community members to find the problems they are facing through focus group discussions, interviews and community meetings then prioritizing the most critical challenges and find solution together. We are applying a community participatory approach in every project we deliver which means, the community members are involved in designing stage of our projects.



## Inception meetings

We conduct inception meetings before we start the implementation of the project. This helps community members to know better their responsibilities to the project and what to expect. These meetings usually involves, school committees which contains local government officials, teachers, parents and students.

## Community contribution

To create a sense of ownership, we asked community members to contribute to 10% of the project in the form of manpower. This helps them to project the project at any cost when we left because they have contributed to it and they are not ready to see it destroyed.





# LOCATIONS OF OUR PARTNER SCHOOLS

These 15 schools are where Made With Hope have identified a great need to support children's education.

We have formed partnerships with all of these communities and are working together to create sustainable projects that better the lives of the children in their impoverished village.



Transparency is so important to us. We show you **exactly** where your help is supporting.

- 1. CHETI 1 Pre Primary Sch**  
GPS: -3.392340, 36.676996
- 2. CHETI 2 Pre Primary Sch**  
GPS: -3.393855, 36.677341
- 3. CHETI 3 Pre Primary Sch**  
GPS: -3.415571, 36.675027
- 4. CHETI 4 Pre Primary Sch**  
GPS: -3.440844, 36.678316
- 5. CHETI 5 Primary School**  
GPS: -3.473086, 36.669025

- 6. CHETI Secondary School**  
GPS: -3.473086, 36.66 9025
- 7. Maweni Primary Sch**  
GPS: -3.513083, 36.715500
- 8. Muungano Primary Sch**  
GPS: -3.482241, 36.7361972
- 9. Oldenderet Primary Sch**  
GPS: -3.505583, 36.778389
- 10. Mzimuni Primary Sch**  
GPS: -3.505053, 36.806167

- 11. Marurani Primary Sch**  
GPS: -3.495833, 36.826944
- 12. Umoja Primary Sch**  
GPS: -3.5157716, 36.8545953
- 13. Maji Moto Primary Sch**  
GPS: -3.495725, 36.8516567
- 14. Mshikamano Primary Sch**  
GPS: -3.480223, 36.813397
- 15. Manyire Primary Sch**  
GPS: -3.454611, 36.805778

# OUR TANZANIAN PARTNERS ON THE GROUND



## Ndoto in Action

Ndoto in Action have been our main delivery partner since 2020. Their main focus is to dramatically transform poor rural government schools to they can provide a quality education. This partnership works so well as Made With Hope utilises the fundraising opportunities we have access to here in the UK, Ndoto in Action deliver to projects closely with the community and we both collaborate in monitoring and evaluating the impact of them.



*" I BELIEVE QUALITY EDUCATION IS THE KEY TO BREAKING THE CYCLE OF POVERTY. BUT QUALITY EDUCATION NEEDS A CONDUCTIVE ENVIRONMENT FOR IT TO TAKE PLACE; NDOTO IN ACTION AND MADE WITH HOPE HAVE PARTNERED TO CREATE THIS CONDUCTIVE ENVIRONMENT TOGETHER WITH THE HELP OF THE COMMUNITY AND OUR SUPPORTERS ACROSS THE WORLD"*

Denish, Trustee at Ndoto In Action

*"I DID NOT GET A CHANCE TO GO TO THE BEST SCHOOLS OR UNIVERSITY. I CAME FROM A POOR BACKGROUND. I WAS RAISED BY SINGLE MOTHER; SHE COULD NOT AFFORD MY EDUCATION AND SHE WAS EVEN STRUGGLING TO TAKE CARE OF THE FAMILY. MY EXPERIENCE STUDYING IN PUBLIC SCHOOLS GAVE ME A CHANCE TO WITNESS HOW DIFFICULT IT IS TO ACCESS QUALITY EDUCATION WITH LIMITED INFRASTRUCTURES AND MOST IMPORTANTLY TO REACH MY DREAMS. I COULD IMAGINE HOW YOUNG GIRLS ARE EVEN MORE AFFECTED BY POOR TOILETS INFRASTRUCTURES WHEN THEY'RE IN MENSTRUATION. THIS SITUATION INSPIRED ME TO START NDOTO IN ACTION AS A CHARITY AIMS TO TRANSFORM POOR CHILDREN'S DREAMS ESPECIALLY YOUNG GIRLS INTO REALITY THROUGH ACCESSING QUALITY EDUCATION. I HAVE AND WILL ALWAYS ADDRESS THE ISSUES THAT YOUNG GIRLS FACE TO REACH THEIR FULL POTENTIALS IN LIFE."*

Hussein Salim, Director & CDW Ndoto In Action





# OUR IMPACT IN 2022

**We successfully collaborated with all of the communities we worked with in 2022!** With full engagement and hundreds of hours volunteered completed at construction projects from the community members.

We also had exemplary recognition from the local and regional education department in the Tanzanian government for the work we're doing in Arusha communities.

## LET US LEARN: Learning environments

Building and equipping whole schools or new classrooms.  
Providing resources.



### Our impact in 2022

- Improved learning environment and reduce overcrowding by renovating 9 classrooms at Marurani Primary School to educate 405 students
- Began renovating 10 classrooms at Maweni primary school for 450 students



## WATER IS LIFE: Clean water

Collecting rainwater and transporting water to rural villages.

### Our impact in 2022

- Installed a 5,000 litre rainwater harvesting system to collect clean water in our two new toilet blocks at Oldenderet and Maji Moto Primary School

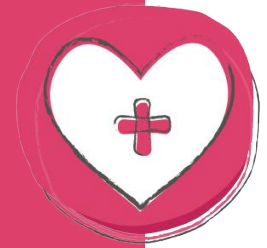


## BEING WELL: Health

Preventative and simple health solutions for students such as toilets, health workshops, food programmes, hand washing.

### Our impact in 2022

- Constructed 10 toilets at Oldenderet Primary School for over 173 girls to use and thousands more the future
- Constructed 10 girls toilets, 2 boys toilets and an accessible friendly toilet at Maji Moto primary school
- We started the construction of a kitchen and dining room at Mshikamano primary school
- We painted hygiene education pictures on all of our 6 new toilet blocks



## GIRL EMPOWERMENT: Education for girls

Supporting girls education and menstrual hygiene management.

### Our impact in 2022

- Implemented a Menstruation Hygiene Management Project which educated 173 girls, 185 boys, 11 teachers and 120 parents about supporting their girls during menstruation and breaking down taboos
- Distributed packs of reusable sanitary towels for up to 173 menstruating girls at Oldenderet Primary School
- Thoroughly trained 2 teachers at Oldenderet Primary School in how to continue the menstruation programme and implement it into their curriculum
- We provided 10 girls who are living in extreme poverty with 3 month food packages, new uniform, new shoes and stationery to help them attend school





## CASE STUDY

# LET US LEARN: MARURANI PRIMARY

GPS location: -3.495833, 36.826944



### Why was this project needed?

When we first visited Marurani Primary School we were shocked at the state the 406 children were learning in.

The school did not have enough classrooms and the existing classrooms were dangerous, they had no windows so students got wet when it rained. There were no safe and hygienic toilets causing girls to skip school during their period and even defecation in the playground. This poor learning environment led to under achievement, poor attendance and lack of morale. Marurani was close to bottom in the leaderboard for standard 7 exams (the last year in school).

As you can see from the photo above the school was in desperate need of our support. We were overwhelmed by how interested the community was in joining forces to transform this school. So after several community meetings we planned several projects between 2019-2022 and we are please to say we completed them all. Please see overleaf for our impact and what we've achieved at Marurani in just 3 years.



SINCE WE SUPPORTED MARURANI, THEIR GRADES HAVE HELPED THEM REACH NUMBER ONE IN THEIR DISTRICT.

# MARURANI SCHOOL

NOW  
NUMBER 1

for grades in  
the district

13

new  
classrooms

800%

increase in  
water supply

2

new hand-  
washing  
facilities

12

new  
toilets

## How will this project be sustainable?

This is a long term partnership with Marurani Primary School. Made With Hope and our delivery partner will be visiting this school at least every 1 months to check on the maintenance of the school as well as implementing other projects. We established project committees which will be organizing budget for the project maintenance. This committee includes the local government officials, teachers, parents, community members and students.



“OUR COMMUNITY ORGANISED ITSELF VERY WELL TO VOLUNTEER HUNDREDS OF HOURS HELPING TO BUILD WALLS, DIG HOLES AND PAINT THE NEW CLASSROOMS”

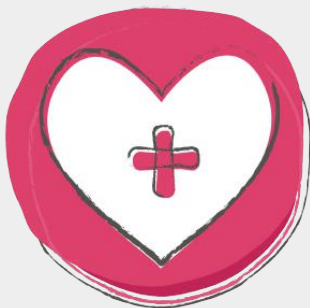
Marurani Headteacher



The local community are so proud that their school is now recognised by the government as exemplary. Marurani is now our example school of what we can achieve when we implement all of our basic projects:



**LET US LEARN:**  
New safe classrooms



**BEING WELL:**  
Handwashing facilities  
and new toilets



**GIRL EMPOWERMENT:**  
Menstruation support  
for girls



**WATER IS LIFE:**  
Enough clean, safe  
drinking water

## Thank you

With the amazing support from One Kind Act and Brinda Jaykant Shah Foundation, Ashworth Charitable Trust and Zac we have been able to transform Marurani and will be forever grateful.

**Cost of all projects: £59,749**

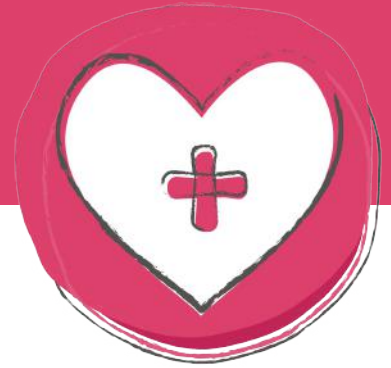


New toilet  
block & 8 new  
water tanks for  
fresh rainwater



# BEING WELL: NEW TOILETS

Facilities for **799** students



Students at Oldenderet and Maji Moto primary school deserved a clean, safe toilet to use so they could learn comfortably and attend school.

The female students (up to 384) at these two schools would not attend school whilst they were menstruating. This meant they were missing up to 5 school days a year. That equates to **missing up to 48 days of vital lessons each year**. Their exam results were extremely poor compared to their male students and they were often not passing their secondary school entrance exams. This meant their education was often stopping at just 14 years old. Then then had **very few opportunities**. They could take part in child labour or get married and pregnant at this young age in order to survive.

For girls in Tanzania, missing school has even more detrimental effects as they are at a much **higher risk of being abused**, taken advantage of and ending up trapped in a cycle of poverty.

If we give girls a quality education, they have what they need in order to try and get a good job in the future which is so empowering for them.

**We don't forget boys of course.** We construct two boys cubicles and a large urinal area for up to 10 boys at a time. We also install an accessible friendly toilet for those with mobility issues.



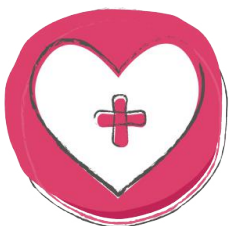
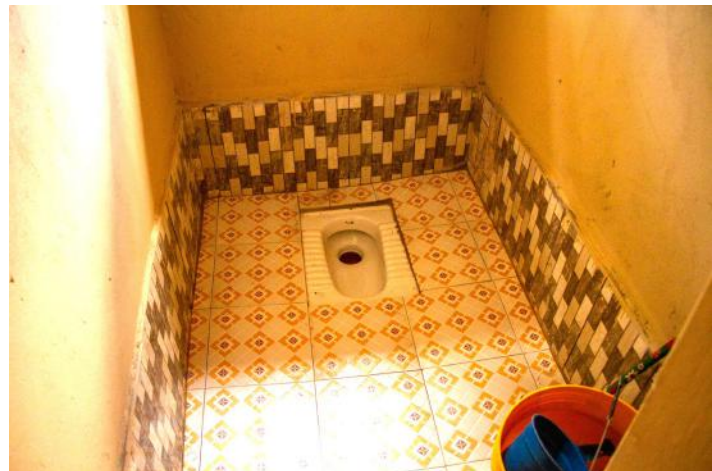
Oldenderet school toilets before and after for 358 students



## Maji Moto before and after for 358 students

The local government was about to close Maji Moto in 2022 because there were no safe toilets. But now the school can stay open!

INCLUDES 10 GIRLS  
TOILETS, 2 BOYS TOILETS, 1  
ACCESSIBLE FRIENDLY  
TOILET AND A BOYS URINAL  
AREA FOR 10 BOYS



A huge thank you to British Foreign School Society and Allan and Nesta Ferguson Charitable Trust for supporting the construction of these two toilet blocks. We are eternally grateful you've supported our small charity.



## OUR VALUES



### Purpose

We have an awareness and social conscience that millions of people live in extreme poverty through no fault of their own and we desire to take action as global citizens.

### Collaborative

We do this through collaborating with local Tanzanian NGOs to address the specific educational needs of children in their community.

### 100% Donation Promise

We are a team of passionate volunteers which means we have almost no running costs. This allows us to donate 100% of your funds to the projects in Tanzania.

### Transparency

We see it as a fundamental right that every supporter knows exactly where every penny of their money is spent.



# WHY WE'RE DIFFERENT

- **Transparency**

We believe in transparency so much that we publish our mistakes online

- **Quality over quantity**

We focus on quality of education as opposed to quantity

- **Finding solutions together**

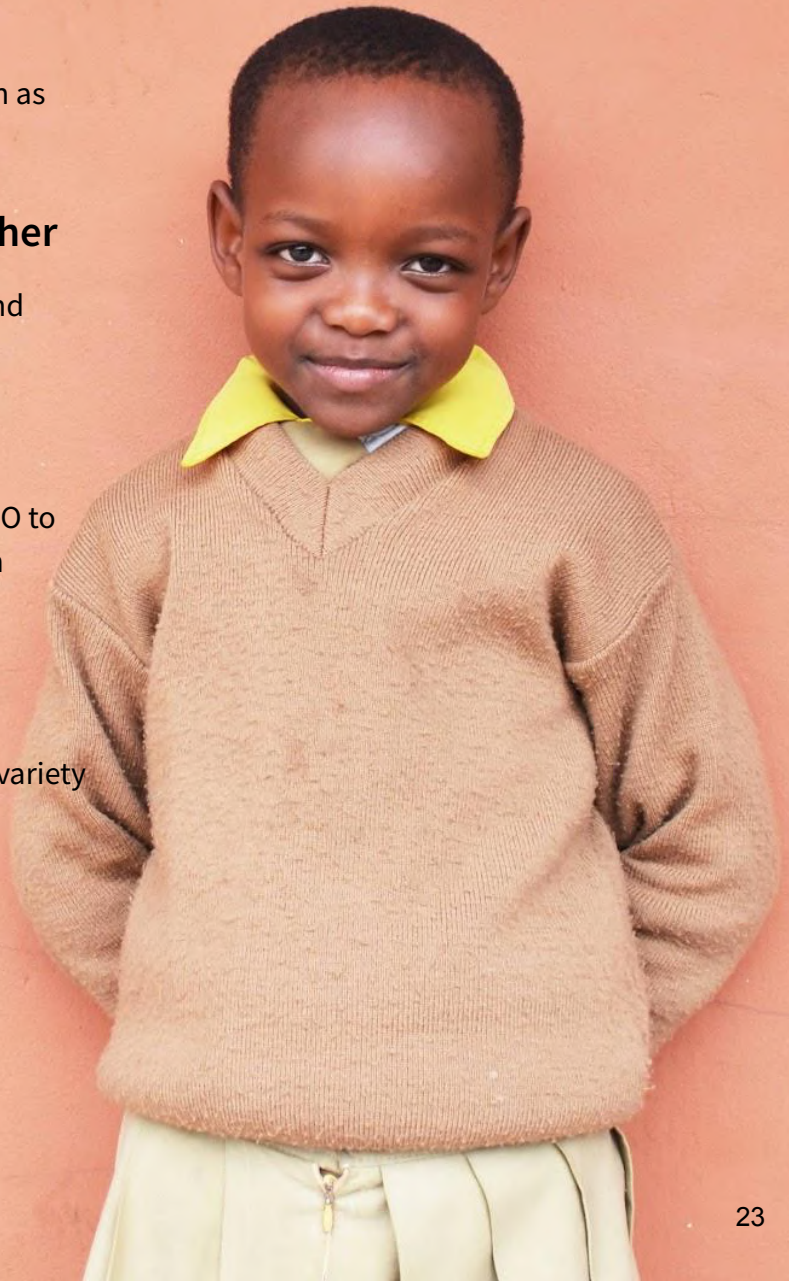
We listen to the community & find solutions together

- **Partnership**

We partner with a Tanzanian NGO to deliver the projects & we remain behind the scenes

- **Volunteer led**

We are led by volunteers with a variety of diverse skills





## How we approach transparency

One of Made With Hope's first ever aims was to create an organisation where people felt like they knew where their money was going.

When we first started, we struggled to understand why charities seemed so shiny and perfect. No one was talking about their mistakes or lessons learned. We knew this didn't add up because the public were struggling to trust charities and news stories would appear about charity's mistakes.

Here is how we're tackling this issue.

- We clearly publish our mistakes and lessons learned on our website. [Visit our page on transparency](#)
- We frequently share our receipts online
- We invite supporters to challenge our transparency
- We show how we spend donors money in detail that is reader friendly (aka you don't have to be an accountant to understand it)

"PUBLIC TRUST IN CHARITIES IS GOING DOWN. THE MAIN REASON FOR THIS IS LACK OF TRANSPARENCY. "  
(CHARITY COMMISSION REPORT, 2018)





# BEHIND THE SCENES

It's not always easy to see what a charity is doing to improve their organisation so that can continue to work towards achieving their mission and be a strong, sustainable organisation. As part of our **transparency** aims we're sharing things we've been doing this year that are helping to improve our charity.

## A new partnership

We had a very successful partnership with CHETI NGO, a private school that supported very poor children. To make the most impact we decided to also work with government schools from 2020 onwards.

We continue to support a percentage of CHETI school running costs but have made a partnership with Ndoto in Action in order to fulfill our future goals with government schools to reach even more children living in poverty.



100%  
DONATION  
PROMISE



We are completely run by dedicated volunteers which means any any donations given to us for projects all go to implementing the project on the ground.

We have around £1,800 of running costs in the UK such as paying accounting fees, website hosting and bank fees but these are all funding by Trustees and a major donor.

We understand some charities need paid staff but because we are small and have lots of dedicated volunteers we can give 100%.



## How we operate

We have chose to invest in local people in Tanzania by providing them with jobs directly associated with the projects. They know what is needed as they are on the ground every day.

Our team in Tanzania research, implement and collect impact data for the project so the salary and expenses of the people involved is all covered within the project costs..

Our team of volunteers in the UK are in charge of fundraising, donor management, monitoring and evaluation, marketing and communications. Our founder volunteers 1-2 days a week on the running of the charity and our amazing volunteers and Trustees work weekly during their spare time doing a variety of tasks.

## Efficient fundraising

Although we have lots of very dedicated volunteers we only have so many fundraising resources to use.

Instead of pouring our efforts into fundraising activities with a low chance of success we focused our efforts on strengthening existing donor relationships which has proven to be quite successful.





# INCOME & EXPENDITURE



We were very pleased with the income and expenditure of 2022 here at MWH. We found our fundraising and project implementation very manageable as a team of volunteers and we made a huge impact to thousands of children.

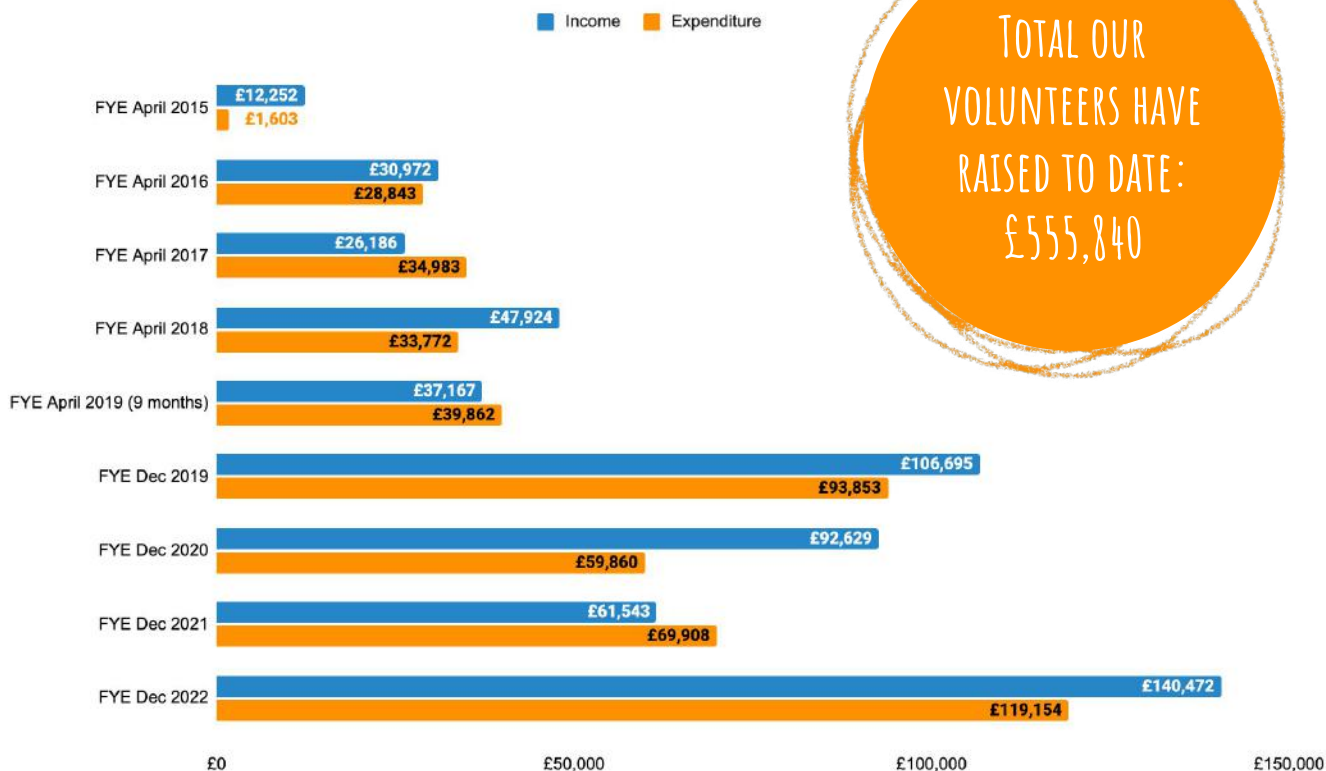
## Income

We are incredibly excited that we absolutely smashed our fundraising goal this year! Our team of volunteers raised a total of £140,472 through applying to Trusts and Foundations, corporate sponsorships, challenges, online giving and major donors.

With every donation we get we honestly still feel so surprised and so happy that someone has chosen to believe in the work we do. We are forever grateful even after 9 years.

## Expenditure

We spent £119,154 this year. £116,548 of this was sent to Tanzania to spend directly on projects. £2,606 was spent on our running costs such as accountancy fees, consultancy fees and website hosting. This £2,606 is funded by our Trustees and a major donor so that we can ensure that 100% of your donation goes to our projects in Tanzania.



TOTAL OUR VOLUNTEERS HAVE RAISED TO DATE: £555,840

If you would like to learn more about our work or support us in any way, please visit [www.madewithhope.org](http://www.madewithhope.org)



Made With Hope  
Registered Charity No. 1160638  
contact@madewithhope.org  
www.madewithhope.org  
+447590840496



**MADE WITH HOPE**

**COMPANY LIMITED BY GUARANTEE**

**FINANCIAL STATEMENTS**

FOR THE PERIOD ENDED 31<sup>ST</sup> DECEMBER 2022

Charity Number 1160638

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MADE WITH HOPE, are pleased to present their report and financial statements of the charity for the period 1<sup>st</sup> January 2022 to 31<sup>st</sup> December 2022

1. Reference and Administrative details of the Charity, its trustees and advisors.

Charity Name	Made with Hope
Registered Charity No.	1160638
Registered Office and Operational address	2 Oakfield Road Manchester M20 6XA
Trustees	A Margolin – Chair  EH Teeling  P J Collinson  Barbara Riley
Independent Examiner	Julie Maxwell MICB 11 Edith Street Jarrow NE32 5HS
Bankers	Starling Bank

## **2. Structure, governance and management**

### Governing documents

Made with Hope is a charitable company limited by guarantee incorporated on the 15<sup>th</sup> April 2014 and registered as a charity on 25<sup>th</sup> February 2015. The Company was established under a Memorandum of Association which established the objects and powers of the Charitable Company and is governed under its Articles of Association

### Appointment of Trustees

Trustees are appointed by existing trustees.

## **3. Financial Review**

The total income for the year was £140,472. This income is allocated across respective funds on the accruals account.

The statement of assets and liabilities as at 31<sup>st</sup> December 2022 shows total funds carried forward of £76,380

## **4. Public Benefit Statement**

The trustees have referred to the Charity Commission's guidance on public benefit when reviewing the charity's objectives and planning its future activities. This annual report will aim to demonstrate the link between our charitable activity and how this benefits our service users

## **5. Objectives and activities**

Made With Hope believes every child living in rural Tanzania should have access to quality education to break the cycle of living in poverty. We empower these children through constructing or renovating schools, teacher training and resources, constructing toilets and providing access to clean water, hygiene and sanitation.

We aim to

- Partner with communities and their schools to address the issues their children face when trying to get a quality education.
- Provide sustainable educational facilities in rural Tanzania including primary and secondary schools.
- Use educational facilities as a base to offer health and wellbeing projects to support children in their ability to attend school consistently throughout the academic year.
- Empower small local Tanzanian NGOs that understand their communities needs and enable them to create solutions to the problems they see.
- Maintain a high level of transparency and uphold our strong values to develop and promote an ethical way of running a charity.



## **6. Achievements and Performance**

### **Always working in partnership**

We are working alongside Tanzanian organisations, the Tanzania n government, Tanzanian schools and rural communities to identify schools in the greatest need of our support. We have visited several schools with Tanzanian Government Education Officers and have formed partnerships with 13 communities/schools to work with.

Although we focus on empowering children through education, we seek to work alongside communities and empower them too, by engaging them throughout our projects. With any project, community members are engaged through several community workshops so we can explore the best solutions for their children, together. We discuss and agree on a partnership that will have the biggest impact. From our experience, working alongside the community encourages ownership of a project to ensure its sustainability.

We work alongside communities for several years to ensure projects are sustainable before we consider leaving that community.

### **Our Delivery Partner**

We work in partnership with local people who truly understand their community's needs. These partnerships are formed by our implementation partner, Ndoto in Action which is a Tanzanian registered NGO (charity) that exists to deliver projects that will help give children a chance to escape the poverty cycle. The Director, Hussein, is also the founder of Ndoto in Action and has a team of volunteers working with him to deliver projects in the communities. Their dedication is truly admirable and their quality of work is incredible. This partnership we have is so special and works so well in supporting our beneficiaries.

### **Our Values**

- Collaborative: We do this through collaborating with local Tanzanian NGOs to address the specific educational needs of children in their community.
- Transparency: We see it as a fundamental right that every supporter knows exactly where every penny of their money is spent. \*
- Empower: We know that education is a fundamental way to empower a child to break the cycle of living in extreme poverty.
- Purpose: We have an awareness and social conscience that millions of people live in extreme poverty through no fault of their own and we desire to take action as global citizens.

### **Dedicated to Transparency.**

Public trust in charities is going down. The main reason for this is lack of transparency. (Charity Commission report, 2018)

One of Made with Hope's first ever aims was to create an organisation where people felt like they knew where their money was going. When we first started, we struggled to understand why charities seemed so shiny and perfect. No one was talking about their mistakes or lessons learned. We knew this didn't add up because the public were struggling to trust charities and news stories would appear around charities mistakes.

Here is how we' re tackling this issue.

- We clearly publish our mistakes and lessons learned on our website. See our Transparency web page.
- We frequently share our receipts online.
- We invite supporters to challenge our transparency.

- We show how we spend donors' money in detail that is reader friendly

### **Our impact in 2022**

Made with Hope supporters have helped improve the lives and opportunities of 1,607 children this year from the following projects:

- Renovated 9 classrooms at Marurani Primary School to provide 406+ students with a safe and comfortable learning environment.
- Constructed 10 girls' toilets, 2 boys toilets, a boys urinal and an accessible friendly toilet at Oldenderet 358
- Constructed 10 girls toilets, 2 boys toilets, a boys urinal and an accessible friendly toilet at for 412 students at Majimoto primary school
- We supported 10 girls who lives in extreme poverty in Marurani and Mzimuni community with uniforms, food for their family, stationery and other learning materials.
- Renovated 10 classrooms at Maweni Primary School to provide 433+ students with a safe and comfortable learning environment.
- We began the construction of a kitchen and dining room for 421 students at Mshikamano Primary School in December 2022. We will have completed this by early January 2023.
- Supported school fees for 18 children at CHETI Primary and Secondary School
- Successfully collaborated with all of the communities we worked with in 2021 with full engagement and voluntary hours completed at construction projects from the community members
- Recognition from the local and regional education department in the Tanzanian government for the work we are doing in Arusha communities

### **Fundraising and Operational Highlights**

We still operate on a 100% donations to our projects policy. Our very small admin costs (£1000-£2000) are funding by our Trustees and major donors separately.

As a volunteer only charity we are really pleased with what we have achieved. We are so lucky to have so many dedicated volunteers helping to run our projects, website, social media, donor stewardship, bookkeeping, safeguarding and much more.

In 2022 we decided to focus our fundraising on major donors and Trusts and Foundations because our community and events fundraising couldn't happen due to COVID. We have been successful in securing several new donors as well as maintaining almost all of our existing donors.

Our founder who does a lot of the day-to-day tasks of the charity resumed this role after some maternity leave in 2021 so our fundraising efforts has now increased.

Operationally we are seeking for additional Trustees to diversify our board but we are not going to rush into finding Trustees unless they have the right skill set and time to give to the charity.



## 7. Statement of Trustees responsibilities

The Trustees (who are also the directors of Made With Hope Limited) for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company at the end of the year and of the incoming resources and application of resources for the year then ended.

In preparing those financial statements, the trustees are required to: -

- select suitable accounting policies and then apply them consistently.
- make judgements and estimates that are reasonable and prudent.
- Observe the methods and principals in the Charities SORP.
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any material departures disclosed in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue its activities.

The trustees are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the charity, and enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

Approved by the Board on: .....

and are signed on their behalf by:

.....

On .....

## Independent Examiners Report to the Trustees

I report on the accounts of the company for the year ended 31st December 2022, which are set out on pages 9-13

**Respective responsibilities of trustees and examiner.** The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act.
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act: and
- to state whether matters have come to my attention.

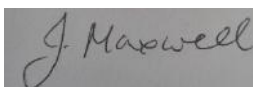
**Basis of independent examiner's report.** My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

**Independent examiner's statement** I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe: -

1. Accounting records were not kept in respect of the company as required by Section 386 of the 2006 Act: or
2. the accounts do not accord with those records: or
3. the accounts do not comply with the accounting requirement of Section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination: or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and republic of Ireland (FRS102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in the report in order to enable a proper understanding of the accounts to be reached.

Julie Maxwell MICB



Date 01/02/2023



**Statement of Financial Activities to 31<sup>st</sup> December 2022**

	<b>Restricted Funds</b>	<b>Unrestricted Funds</b>	<b>Total 2022</b>	<b>Total 2021</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
<b>Income</b>				
Donations and Legacies	55,057	85,415	140,472	61,538
Charitable Activities		0	0	0
Bank Interest		0	0	5
<b>Total Income</b>	<b>55,057</b>	<b>85,415</b>	<b>140,472</b>	<b>61,543</b>
<b>Expenditure</b>				
Raising Funds		1,250	1,250	50
Charitable Activities	55,057	62,847	117,903	69,858
	<b>55,057</b>	<b>64,097</b>	<b>119,154</b>	<b>69,908</b>
<b>Net Income and Expenditure Before Transfers</b>				
	0	21,318	21,318	-8,365
Gross Transfers between Funds			0	
Net Movement of Funds	0	21,318	21,318	-8,365
<b>Fund Balances at 01/01/2022</b>	<b>954</b>	<b>56,107</b>	<b>57,061</b>	<b>63,040</b>
<b>Fund Balances at 31/12/2022</b>	<b>954</b>	<b>77,426</b>	<b>78,380</b>	<b>54,675</b>

**Statement of Assets and Liabilities as of 31<sup>st</sup> December 2022**

	Notes	£	2022 £	£	2021 £
<b>Fixed assets</b>					
Tangible assets			0		0
<b>Current assets</b>					
Debtors					
Cash at bank and in hand		78,380		57,061	
		<u>78,380</u>		<u>57,061</u>	
<b>Creditors: amounts falling due within one year</b>					
		<u>0</u>		<u>0</u>	
Net current assets			<u>78,380</u>		<u>57,061</u>
<b>Total assets less current liabilities</b>			<u>78,380</u>		<u>57,061</u>
<b>Income funds</b>					
Restricted funds			954		954
Unrestricted funds			<u>77,426</u>		<u>56,107</u>
			<u>78,380</u>		<u>57,061</u>



## **1. Basis of Accounting**

The accounts have been prepared using the accruals method. An audit is not required by the Charity's constitution and has not been requested by the Trustees.

## **2. Trustee Expenses**

No Trustees were paid expenses during the period

## **3. Guarantee**

There have been no guarantees given by Made with Hope at 31<sup>st</sup> Dec 2022.

## **4. Debt**

There is no debt outstanding which is owed by Made with Hope and which is secured by an excess charge on any of the assets of Made with Hope at 31<sup>st</sup> December 2022.

## **5. Fund Accounting**

Unrestricted funds are donations and other incoming resources receivable or generated for the objects of the charity without further specified purpose and are available as general funds.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes. Restricted funds are to be used for specific purposes as laid down by the donor.

## **6. Risks**

The trustees have examined the major risks which the charity faces in relation to external factors, governance and management, internal operations and business. The trustees have considered the likelihood and the impact of risks, and continually review the systems in place to reduce those risks. The systems are being designed to provide reasonable assurance against material loss.

## **7. Fixed Assets**

All fixed assets are initially recorded at cost. Assets with a value of less than £200 are not capitalised

## 8. Movement of Major Funds

	2021				2022
	Fund Balances b/fwd	Receipts	Payments	Adjustments	Fund balances C/fwd
	£	£	£	£	£
<b>Restricted Funds</b>					
	954	57,446	57,446	0	954
<b>Total</b>	<b>954</b>	<b>57,446</b>	<b>57,446</b>	<b>0</b>	<b>954</b>
<b>Unrestricted Funds</b>					
General Funds	53,720	85,415	61,709		77,426
<b>Total Funds</b>	<b>54,674</b>	<b>142,861</b>	<b>119,154</b>	<b>0</b>	<b>78,380</b>

## 9. Income

	Restricted Funds	Unrestricted Funds	Total	
			2022	2021
	£	£	£	£
<b>Donations and Legacies</b>				
Web donations		7,106	7,106	6,685
Donations and Legacies	306	77,694	78,000	1,927
Unrestricted Grants			0	0
Sponsor a Child	2,982		2,982	2,982
Gift Aid		615	615	0
Easy Fundraising			0	0
Donations from Corporate Bodies			0	0
One Kind Act Classrooms	254		254	0
Trusts and Foundations	51,515		51,515	49,944
<b>Other Trading Activities</b>				
Fundraising				
<b>Investment Income</b>				
Bank Interest			0	5
	<b>55,057</b>	<b>85,415</b>	<b>140,472</b>	<b>61,543</b>



## 10. Expenditure

	Restricted Funds	Unrestricted Funds	Total	Total 2022	Total 2021
	£	£		£	£
Cost of Fundraising		1,250		1,250	50
				0	
				0	
Charitable Activities in Tanzania	55,057	61,491		116,548	68,108
Travel and Accommodation				0	0
Payroll				0	0
Wages and Salaries				0	0
IT/Web Hosting/Book keeping software		435		435	581
Insurance		487		487	359
Examiners Report		350		350	810
Professional Fees		350		350	810
Bank Charges		84		84	0
	<u>55,057</u>	<u>64,098</u>		<u>119,154</u>	<u>69,908</u>